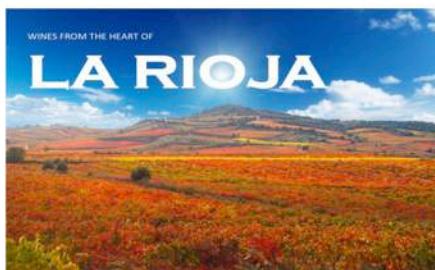
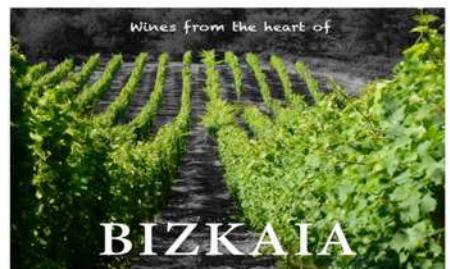
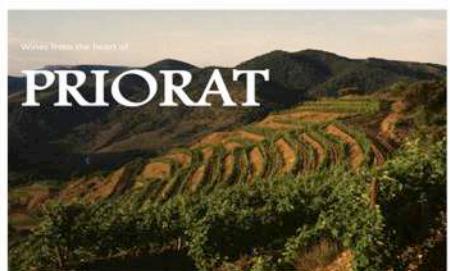
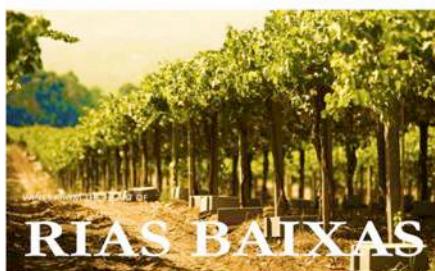
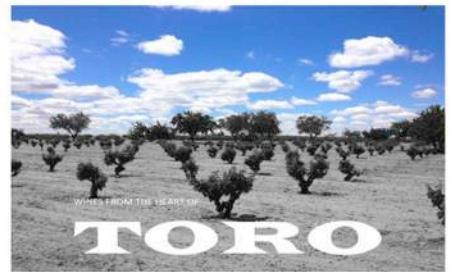
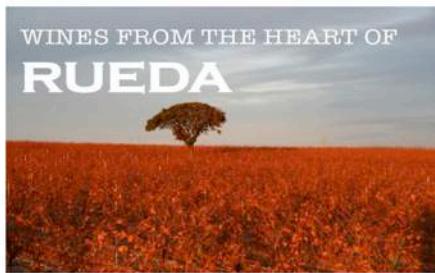


 www.emporiowines.com



What is Emporio Wines ?

Emporio Wines represents the export sales division of an independent group of wineries of the most exclusive wine growing areas, choosing carefully the cellars is essential to us. Each single winery which we represent has to have their own selected vineyards.

EW is not a trader / agent, we are the export dept. of most of our wineries, each winery will invoice directly to importers. EW also manages to control costs of the whole production process, so we can offer one of the best quality-price ratios from each winery, an advantage for our customers, as our prices are very close to production costs.

What else ?

EW is also the marketing and wine making consultant of our wineries, we put together the fine blends and develop new products constantly with the objective to achieve our wines closer to the markets trends and needs, managing to create a portfolio of wines designed to live up to the export markets expectations , allowing our customers to have the full margins on top due to our competitive prices, over the years EW has developed a number of brands in areas that have a special recognition for quality, in order to fulfill the needs of some of our usual distributors considering our usual distributors part of these joint ventures between companies nowadays.

•we are present in most of the European countries, •opening new markets in America and Asia-Pacific countries.

Chris Garrigós

Chris Garrigós started working at Bodegas Vinival, an association of 3 wineries including his family's, in 1980- the 6th generation of his family to follow tradition and join the family wine business. After 4 years learning the ropes, Chris entered the sales division, eventually becoming the Sales and Marketing Director. In 1990 Bodegas y Bebidas took over Bodegas Vinival and Chris became a decisive key person for the development of this flourishing international sales for a number of wineries owned by the group.

After 7 years with B&B, and a brief time working with another small group of wineries, Chris started his own company, Emporio Wines. Acting as a Export Director and Consultant, he helped wineries adapt their wine styles for the international markets.

Contact Info

www.emporiowines.com

c/ San Juan Bosco 32
03804 Alcoy Alicante Spain
(0034) 966 526 191
karen@emporiowines.com



Vibrant & SUGGESTIVE

Wines from the heart of:

- 3. BIZKAIA-TXACOLÍ
- 4. NAVARRA
- 6. PRIORAT
- 8. RIBERA DEL DUERO
- 10. RIOJA
- 12. RUEDA

- 14. SOMONTANO
- 16. TORO
- 18. RIAS BAIXAS-ALBARIÑO
- 19. OTHER BRANDS
- 19. ASIAN PACIFIC MARKETS
- 20. OWN BRANDS



Wines
from the
heart
of
Bizkaia

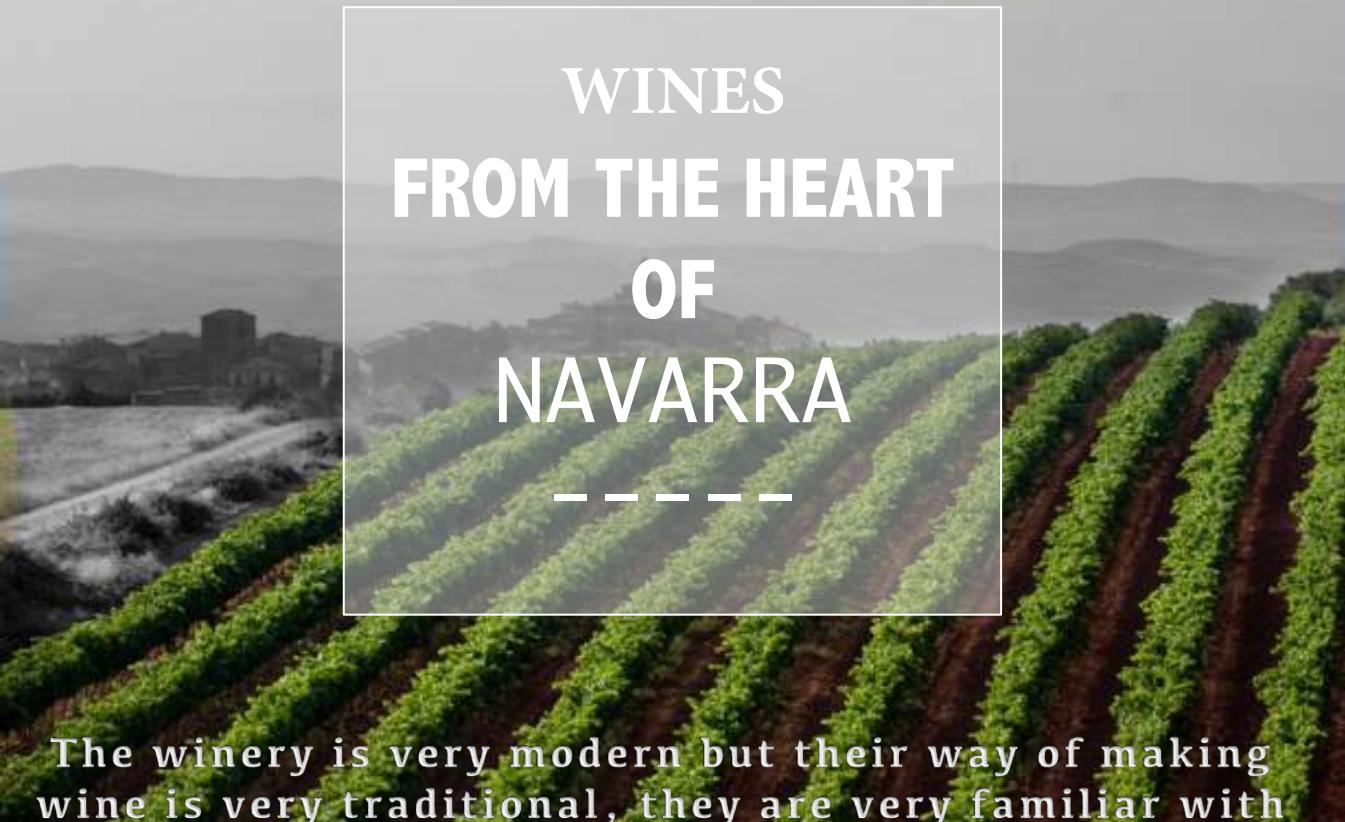
TXAKOLÍ

- Hondarrabi Zerratia. It is our other native variety, (the other one is Hondarrabi Zuri) and it makes up about 60% of our vineyard.
- It has less vigor than its 'sister' with bunches weighing less, around 80 grams, giving off a slight golden colour.
- It provides the txakoli with more balsamic, fennel, and white-flower aromas. It also gives the txakoli a better volume when tasting.



The grape, harvested by hand in small 15kg boxes, was subjected to a prefermentative cryoextraction in an inert atmosphere before being pressed at low pressure. After a natural refinement, the grape juice is fermented at 14°C over the course of approximately three weeks. Once is over, it is aged with its lees for three months.





WINES FROM THE HEART OF NAVARRA

The winery is very modern but their way of making wine is very traditional, they are very familiar with the area, product possibilities, Garnacha, Syrah, Chardonnay, is ideal for small customers and because of its quality.



VIÑA VALDORBA

we have worked with them since 2005, it is a small family

WINERY BOUTIQUE

in the heart of Navarra, based on garnacha , very good syrah and cabernet, chosen majority for its winemaker,

Luis Pascual



WINES
FROM THE
HEART OF
NAVARRA



They are the result of an authentic viticulture melting pot coming from three converging legacies like three varietals:



- *The inquisitiveness of a group of professional wine lovers,
- *The echo of the old Barásoain-Garínoain Cooperative Winery
- *The centennial tradition of the Pascual family transmitted from generation to generation.

TRADITIONAL VOCATION, SHORT SERIES AND HIGH EXPRESSION.



MERUM PRIORATI

WINES FROM THE HEART OF PRIORAT



A DOTTED LINE
A WINE
BELONGS
AS MUCH TO THE
SOIL
AS IT DOES TO THE
MAN

.....
WHO CULTIVATES AND
ELABORATES IT.

Climate and soil composition are different everywhere, where the soil is perfect, there may be too much rain, where the temperature is ideal, the soil may be unusable, or where rainfall is perfect, the temperatures may be too low. Only in a few selected places, in privileged enclaves, is the perfect combination of soil and climate.

That is where the vineyards of Merum Priorati is to be found for Ardiles



“Priorat is a valley surrounded by a large mountain range that makes it almost impossible for clouds to penetrate into the valley to give some water. This has the effect that we have warmer summers and colder winters than in other areas of Spain” Can Maurisset blends this climate inside the bottle!





WINES FROM
THE
HEART
OF
RIBERA DEL DUERO

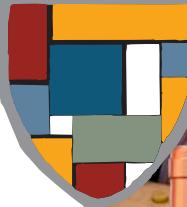


We chose PINNA FIDELIS in 2011 because
Their concept of a wine cellar is the combination, in perfect harmony, of

the traditional way of making wine
in the area and

A PHILOSOPHY OF INNOVATION IN THE PRODUCTS

seeking to satisfy the new tastes of consumers.



WINES FROM
THE

HEART

OF

RIBERA
DEL
DUERO

Pinna Fidelis (faithful rock) appeared in 2011 as the result of an initiative by a group of growers in the Peñafiel district, a privileged zone within the Ribera del Duero Appellation.

The facilities which have been set up in the bodega give you one of the most modern vision currently to be seen in the Ribera del Duero appellation.



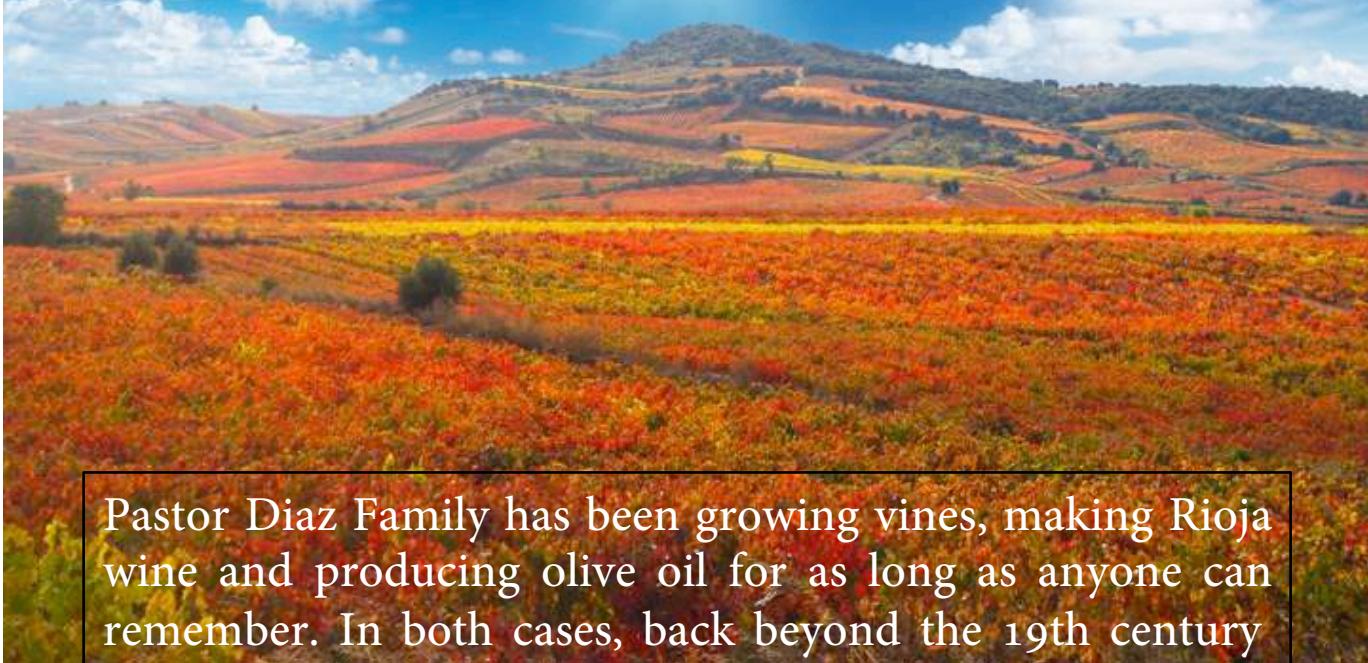
Only grapes from our own vineyards are used in production.

The fruit is obtained at its ideal point of maturity by rigorous hand-picking in each vine plot individually. Selected French and American oak barrels for ageing over 12 months. They are conmonitored in the barrel, with racking taking place in spring and autumn, the barrels being frequently refilled. Finally, they are fined and bottled.

WINEMAKER: RAFAEL RUBIO DE LA IGLESIA

WINES FROM THE HEART OF

LA RIOJA



Pastor Diaz Family has been growing vines, making Rioja wine and producing olive oil for as long as anyone can remember. In both cases, back beyond the 19th century curiously the last four generations have all born under the same name:

GONZALO PASTOR





The Pastor Díaz Family

have been wine growers from their origins, nowadays carefully cultivating over 100 hectares of vines, mainly located in the best plots on the slopes of the foothills of Mount Yerga, one of the most exclusive areas for vine growing in the whole Rioja appellation. Thanks to long experience and their technological resources, the cellar has undertaken extensive renewal and modernization of the existing stock of vines, while at the same time getting the best results from the property's oldest vineyards.



Bodegas Pastor Díaz have the latest winemaking and ageing equipment in a bodega which has been continuously extended over the years, always the aim of improving the quality of the wines. The capacity of their vinification facilities is for a maximum of 1,000,000 litres, with 1,200 American-oak and 600 French-oak barrels and an

average stock of 400,000 bottles of wine.



WINES FROM THE HEART OF **RUEDA**



Rueda is one of the few European wine-growing areas focused in the production of white wine and in the protection and development of its indigenous variety, Verdejo.



We believe that the
**VERDEJO
GRAPE**

will have a long-term history,
that is why we selected this
winery in 2011 because it has

**THE MOST UPDATED
TECHNOLOGY
OLD & YOUNG VINEYARDS
& a GREAT**

WINEMAKER
giving an incredible quality to
their wines.



The winery



Sandra Martin

The winemaker

The aroma and flavor of the Verdejo grape has **shades of scrub herbs**, with **fruity hints** and an **excellent acidity**. The extract, factor of **personality** of the great white wines, is noticeable by its volume and its characteristic bitter touch that projects a flash of **originality** in the mouth, accompanied by a large fruit expression. These are wines of great **harmony**, with a long aftertaste.



WINES FROM THE HEART OF **SOMONTANO**

Somontano is unique in Aragón, if not Spain, as its wines defy stereotyping.

The name means «at the foot of the mountains» and it perfectly defines the geographic area where this denomination of origin is located, since it is a transition zone between the Ebro River valley and Pyrenees.

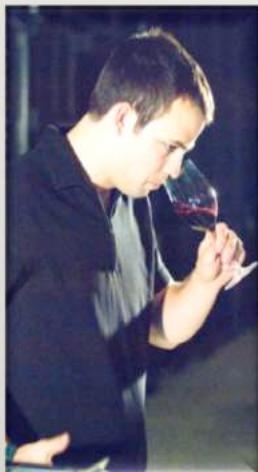


**we choose
De Beroz**

winery as something totally different from what Emporio Wines was making so far, (defending local varieties in the export market), we were interested in their

**International
varietals**

Beroz family has a wide range of varieties located in different areas to ensure their best maturation.



Nicolás Brun The Winemaker

Originally from the Aragonese **Pyrenees**, he joined De Beroz in 2010 as head winemaker. During this time he has grown together with the winery, developing with the rest of the management team, a more complete, comprehensive and **modern range**.

NIGHT HARVEST

when the grapes
express maximum

**FRESHNESS IN
FLAVORS**

and aromas

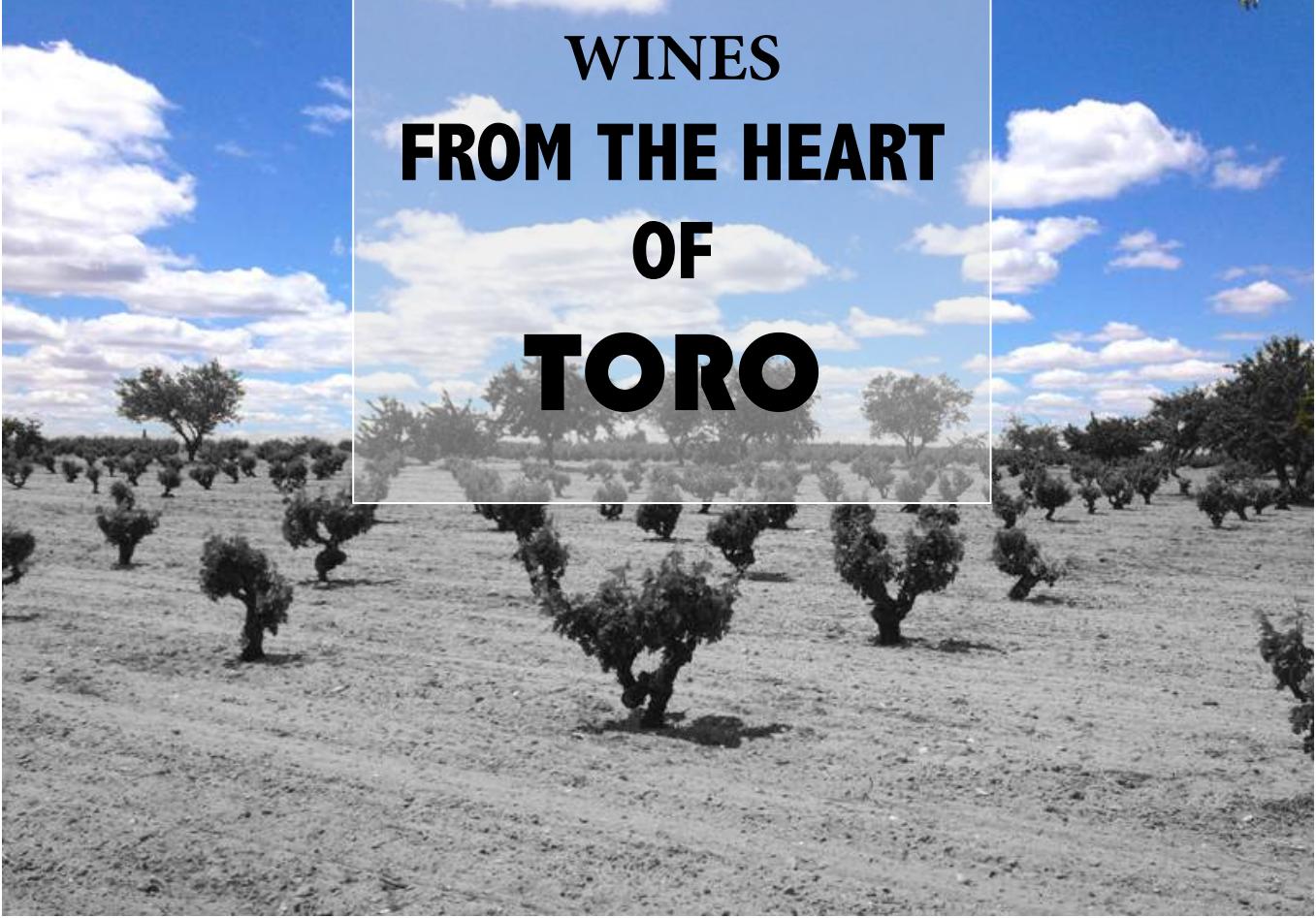


In 2006 De Beroz performed the first wine with a selection of his

best and oldest vineyards of

RED GRAPES

an aged in
new French Allier
and Nevers oak barrels



WINES FROM THE HEART OF **TORO**



Bodegas Covitoro
has the highest and most
updated technology to
elaborate modern and elegant
wines

always looking for the
highest quality with full
respect for the specificity of
the
Tinta de Toro variety



THE YOUNGS CERMENO

White: Malvasia grapes, pale yellow with greenish bright, with aromas of tropical fruits and white flowers and with a fresh and pleasant palate.

Rosé: elaborated with Tinta de Toro and a small percent of Grenache, with intense strawberry colour and powerful aromas of strawberries and red fruit, tasty and easy to drink.

Red: 100% tinta de toro, deep ruby color and ripe red fruit



NURIA DE LA
TORRE
THE
WINEMAKER

THE CLASSIC MARQUÉS DE LA VILLA

Bodegas Covitoro is one of the first wineries that entered in our portfolio, it is a very interesting area, the variety of tinta de toro or “tempranillo” has a completely different expression to the rest of Spain.



THE JEWELS FROM THE WINERY: CAÑUS VERUS VIÑAS VIEJAS ARCO DEL RELOJ

The fruit intensity, the cleanliness of the grape appears as the fundamental characteristic, when oldest is the vineyard more complex is the resulting wine. The oldest vineyards were born in 1885!





WINES FROM THE HEART OF

RIAS BAIXAS



taboexa

ALBARIÑO

The grapes are destalked and after that are softly pressed in pneumatic presses. Maceration takes place at 10°C for 48 hours.

Then the must is taken to stainless steel vats where it ferments at controlled temperature of 18°C for 3-4 weeks.

It has a straw yellow colour with greenish hints, clean and brilliant.

In the nose it is powerful with aromas of ripe fruit, apple, melon, citrus fruits, and floral tones.

Good structure and nice acidity in the mouth with a long, persistent and very pleasant finish. Very fresh .

Other brands & Asian-Pacific Markets

cava



We keep opening new markets!!!

La Rioja



Pedro Castro
Asian-Pacific Export Sales
pedro@emporiowines.com



Direct Contact with
Mr. Pedro Castro





Own brands

from emporio wines



- Calamar
- Bos
- Delincuente

CALAMAR: OUR VERDEJO FROM RUEDA
GOLD MEDAL AT DECANTER 2014
GOLD MEDAL AT CONCOURS MONDIAL DE BRUXELLES

2014



**BOS : OUR TINTA DE TORO & OAK FROM TORO
GOLD MEDAL AT MUNDUS VINI**



DELINCUENTE : GARNACHA FROM
CAMPO DE BORJA



www.emporiowines.com